

EDGE revenue management graduate programme

E.D.G.E.
Revenue Management Graduate Programme

Hilton
FOR THE STAY™



Meet Tobin – now a Cluster Revenue Manager in Watford, UK.

Objective

Cluster Revenue Manager

Duration

15-month fast track

Structure

Blended learning experience

15 MONTH GRADUATE PROGRAMME

BASED IN OUR CORPORATE HEADQUARTERS IN WATFORD (UK)

THE OPPORTUNITY

As a participant in our Graduate Revenue Management Programme (EDGE), you're not just accelerating your development into a future revenue management leader – you're spreading the light and warmth of hospitality by contributing to memorable experiences that make the stay for every guest.

The EDGE Graduate Programme is dedicated to nurturing outstanding talent within the vibrant world of Hilton. Our immersive 15-month journey is thoughtfully crafted to equip you with the expertise and insights required to thrive in Revenue Management.

Be part of the unique experience with Hilton by joining the only company globally that establishes at scale dedicated Revenue Management Consolidation Centres (RMCCs). This is your chance to join a team of exceptional individuals, with the aim of becoming a certified Cluster Revenue Manager.

Our EDGE graduate scheme is a transformative 15-month development programme carefully designed to immerse you in the world of revenue management. You'll learn from our existing experienced team and on-site Training Managers, supporting you to gain the skills and knowledge to excel in your role.

Starting from the fourth month of the programme (subject to satisfactory performance) you'll take the reins and begin building your portfolio of hotels, where you'll be responsible for the exciting world of revenue management. This programme will elevate your skills, expand your horizons, and propel you towards future success.

WHY CHOOSE US

- **Accelerate your future in revenue management through immersive experience:** Embark on a dynamic 15-month development journey designed to fast-track your path to a Cluster Revenue Manager role at our Corporate Headquarters in Watford (UK) upon programme completion
- **Participate in structured learning:** Gain access to Hilton revenue management theory, principles and techniques, and interactive development activities supported by our Revenue Management Consolidation Centres (RMCC) Training Managers and Functional Leaders
- **Take ownership of a hotel portfolio:** From month 4, we aim for you to be ready to assume full responsibility for managing revenue across a cluster of hotels, putting your skills into action in a real-world environment
- **Develop your skills through world-class training and support:** Access Hilton University's e-learning modules, and business library while building knowledge through group modules and business-driven projects; Participate in tailored learning programmes and follow a flexible personal development plan designed to grow your technical and leadership capabilities.
- **Grow with personalised guidance and mentoring:** Benefit from regular feedback and coaching, while working closely with a dedicated mentor to ensure your progress is supported at every stage of the programme
- **Hilton Perks:** Including our Go Hilton TM Travel Program, which provides you with access to heavily reduced hotel room rates for you, your family & friends

WHAT WE ARE LOOKING FOR

We are seeking individuals who embody the Hilton Values and our EDGE qualities: Entrepreneurial, Decisive, Goal-driven, and Enthusiastic.

- To be considered, you should have:
- Completion of a bachelor's or master's degree by 1st September 2027
- Fluency in English (spoken and written)
- Eligibility to work in the UK: This graduate programme is designed for long-term employment and leads to a permanent role at Hilton. As such, applicants must have the independent right to work in the UK for the duration of the programme and beyond. Please note that this role is not eligible for visa sponsorship under the Skilled Worker route, so we are unable to consider applications from candidates who would require sponsorship either now or in the future. If you hold a visa or status that allows you to work in the UK on a long-term basis without sponsorship (e.g. Settled Status, Pre-Settled Status or other independent work permissions), you are welcome to apply
- Aspiration to become a Revenue Management leader
- Availability to begin full-time employment on 1st September 2027

Apply to our 2027 intake from September – 13th December 2026



Use the QR Code to learn more

@Hilton | @HiltonCareers | jobs.hilton.com



Contact us:

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